

Idaho Real Estate Education Council
Regular Council Meeting
September 24, 2008
Minutes

Pursuant to notice given, a **Regular** meeting of the Idaho Real Estate Education Council (Council) was initiated at the Commission office, 633 North Fourth Street, Boise, Idaho.

Members Present:

Gail Heist, Chair, Boise
Donna Capurso, Vice Chair, Bonners Ferry
Beckie Kukal, Member, Jerome
Maris Cukurs, Member, Idaho Falls
Jeanne Jackson-Heim, Executive Director

Members Absent:

Pam Trees, Commission Representative, Lewiston

Others Present:

Jill Randall, Idaho Association of REALTORS®

Staff Present:

Jesama Rosensweig, Administrative Assistant
Mandy Frary, Education Director

Call to Order: Chair Gail Heist called the September 24, 2008 meeting of the Idaho Real Estate Commission Education Council to order at 8:35 a.m.

Agenda: Gail asked if there were any additions or changes to the Agenda. Maris added his instructor audit to the agenda.

A motion was made by Gail to approve the meeting agenda as amended. Motion carried.

Minutes:

Review Council Goals: Mandy stated the new prelicense Modules 1 & 2 have been sent to the providers and are now being used. Mandy also stated that the revised BCOO course is scheduled to be piloted by Mike Gamblin.

Instructor Audit Policy: There was discussion on creating an audit policy for council members to set parameters for frequency of audits and how travel expenses will be reimbursed. It was suggested that council members be notified of complaints and new instructors so they could go audit. Gail directed staff to come up with some guidelines to review at the next council meeting.

Reciprocal & Agreement Licensing: Donna stated she felt the reciprocal agreements with the other states for licensure needed to be looked at because they were confusing. Discussion followed.

Pearson Vue: Maris provided Pearson Vue's revised content outline for the national broker & sales exams. New national exams will be implemented January 1, 2009.

Licensee Request for CE Credit: Continued until next month's meeting.

Course Updates: Mandy stated that she had contacted the instructor for the Module 1 correspondence course and asked to review the material to make sure it still works with the new Module 1 & 2. Gail will follow up with the instructor.

Online Education Services: There was discussion on the new education online services and how that process is going. The search is now functioning and the registered user login for providers will be up soon.

Reports: The following reports were reviewed and placed on file in the Commission office.

- License Exam Statistics Report
- Analysis of the License Base
- Budget Report
- Civil Penalty Fine Report
- Education Fund Report

Education Fund Award Budget: \$44,734.00 so far has been awarded this fiscal year and \$2,080.21 has been paid out. There were no requests at this meeting.

Finance Course: There was some discussion on taking the Finance course out of the broker elective course curriculum. Council members reviewed the RE Law and Valuations & Analysis outlines to determine whether the content in the Finance class is adequately covered in other courses. This matter was continued to the November meeting for further discussion.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Jeanne to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which records relate to the following subjects: Education Special Considerations and Instructor Special Considerations. Motion carried.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Beckie to adjourn out of executive session, submitted pursuant to Section 9-340C (9), Idaho Code. Motion carried.

Special Considerations:

08-097: A motion was made by Jeanne to approve Special Consideration 08-097.—to waive the sales associate prelicense courses Module 1 & 2. Motion carried.

Course Approvals: A motion was made by Maris to approve the following new and renewal course applications. Motion carried:

New

Landlord-Tenant Law
Mortgage Qualifications
Contract Law
Loan Types and Programs
Living the Promise-Code of Ethics
Maneuvering Through the Land Mines-Fair Housing
Innovative Real Estate Transactions Part 1
Real Estate Marketing in the Age of Social Media
Legal Issues
Fair Housing Laws
Foreclosures; Losing the American Dream
Real Estate Development from the Beginning to End
Got Coverage? (Insurance: When and Why)
Advanced 1031 Exchange Issues
Positioning for a Changing Market
Systems that Last a Lifetime
Effective Disclosure and Inspection
Tax Strategies
Broker Competition: Issues & Answers
1031 Tax Deferred Exchanges in Our New Financial World
Top Ten Deadly Sins of Writing a Contract

Renewal

Business Planning Clinic
The Real Estate Business System for Success
Section 1031 Tax-Deferred Exchanges
Risk Reduction – 4 Simple Ways to Cover your Assets
An Overview of the Title and Escrow Process
RE Mortgages & Credit
RE Tax & Investment
Foreclosure – Short Sale
Taking Marketable Listings
Working Smartly with Buyers

A motion was made by Maris to deny the following course applications for the following reasons:

Avoid Closing Killers! (4 hours)—The course content contains information which is incorrect or contrary to Idaho law.

Avoid Closing Killers! (2 hours)—The course content contains information which is incorrect or contrary to Idaho law.

Understanding Hispanic Home Buying Trends and Cultural Requirements—The course was too vague or insufficient for consideration. The course application was incomplete.

Estates and Transferring Ownership—The course content contains information which is incorrect or contrary to Idaho law.

Property Ownership—The course content contains information which is incorrect or contrary to Idaho law.

Agency Law—The course content contains information which is incorrect or contrary to Idaho law.

Advanced Communication and Sales Skills—The course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest.

Small Talk-How Connecting Builds Clients for Life—The course content is not related to real estate brokerage practice.

Brian Buffini's 100 Days to Greatness—The course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest.

Planning for Success in Real Estate—The course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course content is not related to real estate brokerage practice.

A motion was made by Jeanne to approve the course descriptions presented for review. Motion carried.

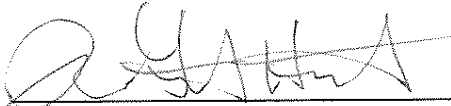
A motion was made by Jeanne to approve the course descriptions presented, and any that are longer than 200 characters are approved subject to revisions to shorten them. Motion carried.

A motion was made by Donna to adjourn the meeting at 12:15 PM. Motion carried.

Respectfully submitted,

Jesama Rosensweig
Education Assistant

Minutes of the Idaho Real Estate Education Council meeting held in Boise, Idaho, on September 24, 2008 are hereby approved.



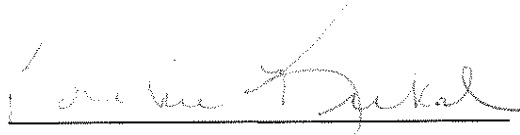
Gail Heist, Chair



Donna Capurso, Vice Chair



Maris Cukurs, Member



Beckie Kukal, Member



Pam Trees,
Commission Representative



Jeanne Jackson-Heim,
Executive Director

The next regularly scheduled meeting will be on November 19, 2008.

Advise the Commission of any individuals with disabilities needing accommodation at least three business days prior to any meeting.